

# GEOMELT<sup>®</sup> USA



# ***GEOMELT® Patented Products***

## ***Environmentally Sensitive Alternative***

- **Winter**  
**Ice Melt**



- **Summer**  
**Dust Control**  
**Non Chloride**



# *Deicer Parameters*

## *Standard Analysis*

- **PNS Testing**
- **Quality Control**
- **Solids Content**
- **Corrosiveness**
- **Biodegradation**
- **Friction**
- **Heavy metals**
- **Chloride content**
- **Freeze Point**
- **Effect of Dilution**

Watch for Patented product lookalike violators

Watch for over stated marketing claims

Request Documentation-100% ingredient disclosure

## ***Benefits of GEOMELT®***

- **Natural renewable resource**
- **Natural corrosion inhibitors**
- **Biodegradable**
- **Synergistic with inorganic salts**
- **Biologically stable**
- **Reduce Chloride load to environment**

# *Quality Control*



# *Quality Control Program*

- **Raw Material**
  - Each source is qualified
- **Product Blending**
  - Each blending site is qualified
- **Product QC/QA**
  - Each lot sampled and retained for one year in GEOMELT<sup>®</sup> USA laboratory

# *Quality Control Transportation*

- **Transporters must be certified.**
  - **proper permits and documentation**
  - **approved and practiced QC/QA program**

# ***GEOMELT<sup>®</sup> Liquid Products***

- **GEOMELT<sup>®</sup> = Sugar Beet enhancer**
- **GEOMELT<sup>®</sup> 65 & 55% solids**
- **GEOMELT<sup>®</sup> S = NaCl brine**
- **GEOMELT<sup>®</sup> M = MgCl<sub>2</sub> brine**
- **GEOMELT<sup>®</sup> C = CaCl<sub>2</sub> brine**
- **GEOMELT<sup>®</sup> K = Potassium Acetate**

## *Rock Salt Usage*

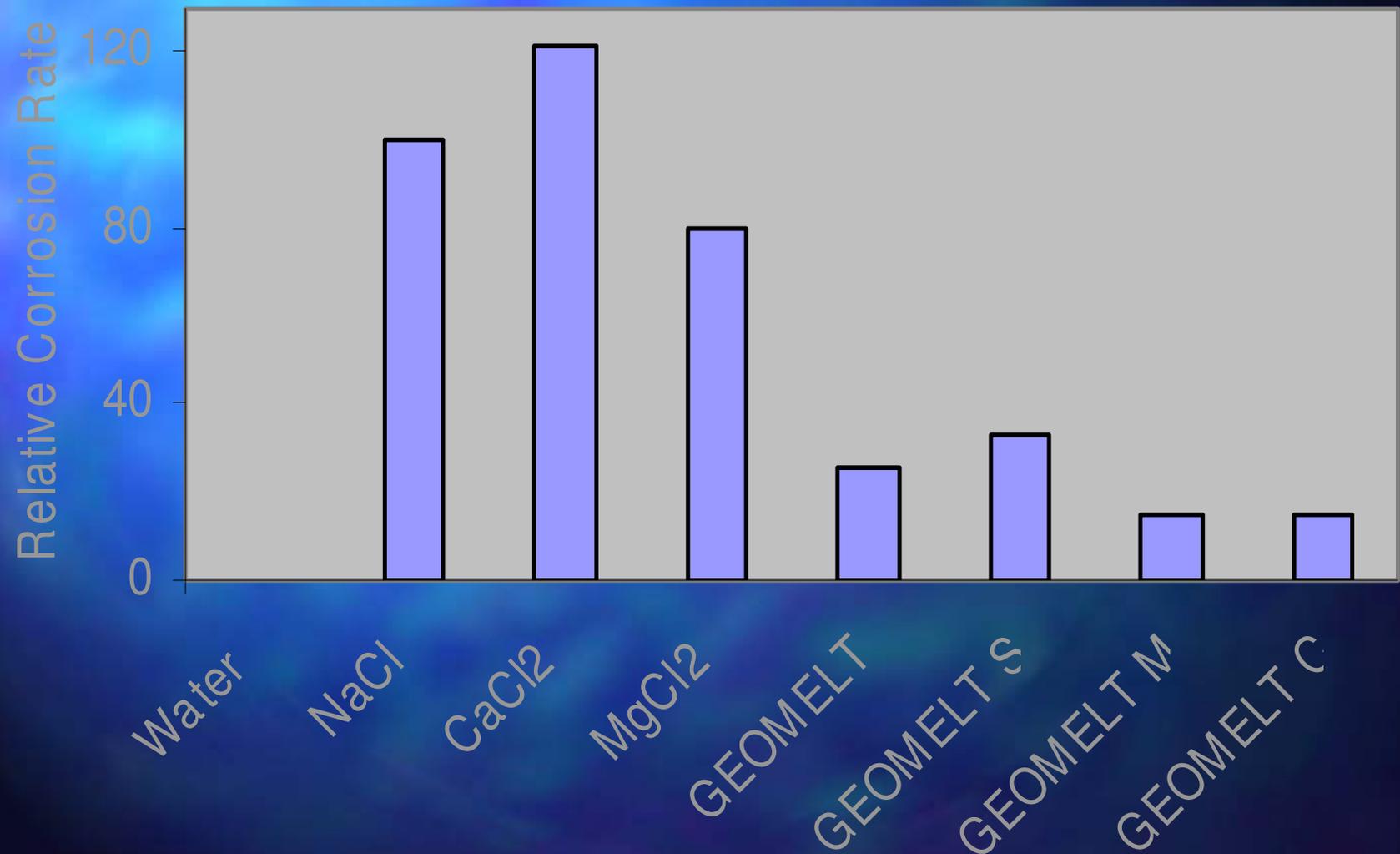
- **Airport Parking** 87,500 tons
- **Bridges** 130,000 tons
- **Landscape & Industrial** 300,000 tons
- **\*Highways Canada** 4,500,000 tons
- **\*Highways US DOT** 18,000,000 tons
- **\* City/County streets excluded.**

# *Environmental*

## lb. chloride/mile

- Solid NaCl    400#/LnMile = 240
- NaCl brine    20 gal/LnMile = 28
- MgCl<sub>2</sub> solution    “    48
- GEOMELT<sup>®</sup> S    “    14
- GEOMELT<sup>®</sup> M    “    23
- GEOMELT<sup>®</sup> C    “    21

# *Corrosion - PNS*



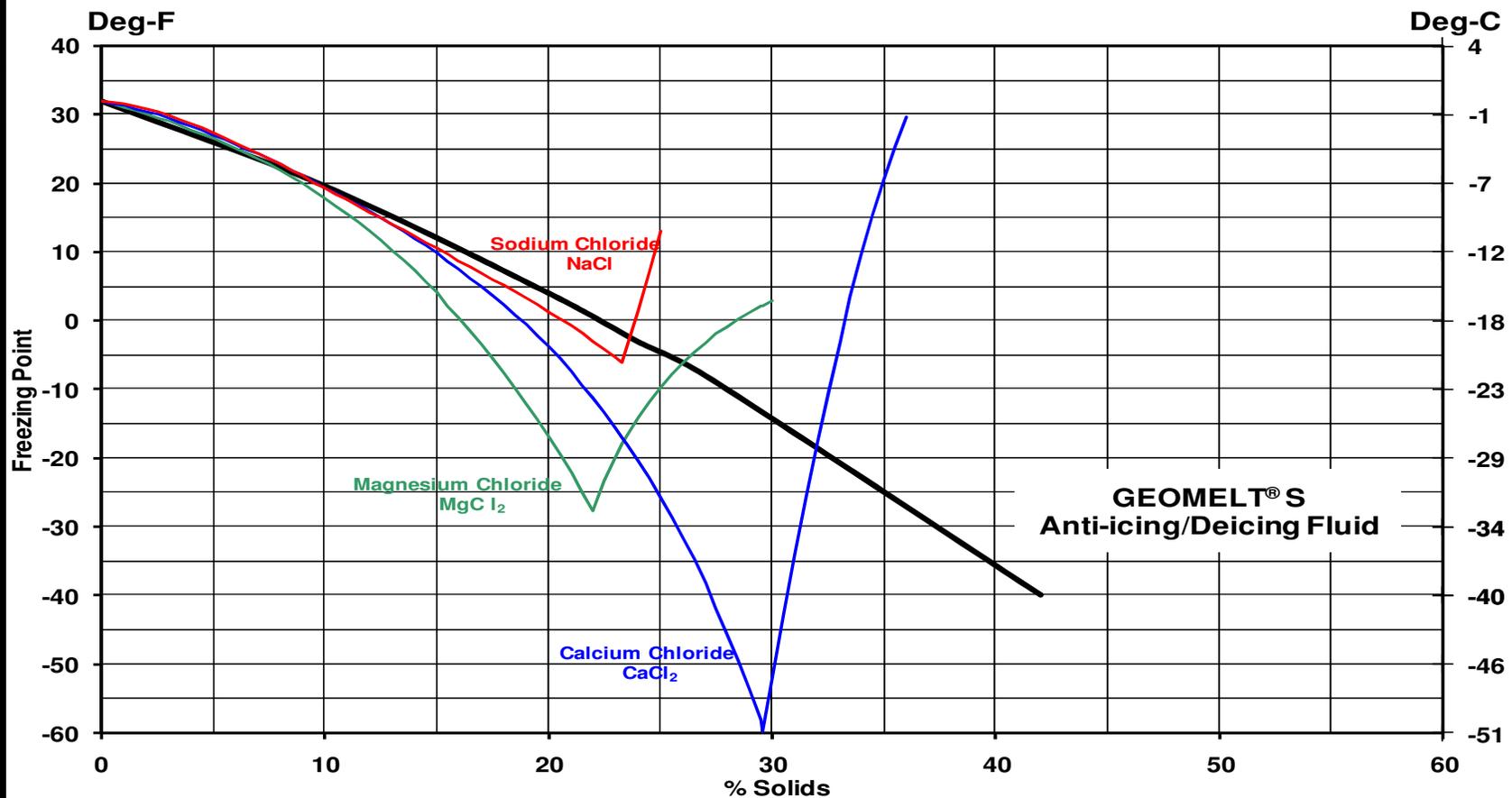
## *Comparative Freezing Point Data*

<u>Deicing Fluid</u>	<u>% Active</u>	<u>Freezing Point ( °F)</u>
Sodium Chloride	23	-5
Calcium chloride	28	-60
Magnesium chloride	22	-27
GEOMELT®	55	-30
GEOMELT® S	40	-30
Potassium Acetate	60	-60

Freeze point not the same as “Ice Melt Capacity.”

# Performance Evaluation-Phase Diagram

## GEOMELT® S Anti-icing/Deicing Fluid Phase Diagram



GEOMELT® anti-icing/deicing products freezing points are based on Analytical Labs, Boise, ID data. The data are useful for comparing anti-icing/deicing performance in a laboratory setting. Actual field observations may differ. This information is presented in good faith but is not warranted as to accuracy of results. Also, freedom from patent infringement is not warranted. This information is offered solely for your investigation, verification, and consideration. GEOMELT® anti-icing/deicing products are produced under U.S. Patents #6,080,330, #6,416,684, and #6,641,753. PhaseGeo55  
GEOMELT® USA Approved 05/01/09

# *Friction Testing*

## ■ Coefficient of Friction

– Dry pavement	1.15
– Water	0.75
– GEOMELT <sup>®</sup>	0.66
– GEOMELT <sup>®</sup> S	0.70
– GEOMELT <sup>®</sup> M	0.55
– GEOMELT <sup>®</sup> C	0.69
– Typical liquid deicers	0.50

# ***GEOMELT<sup>®</sup>***

## ***Application Techniques***

- **Salt Pile Treatment - GEOSALT<sup>®</sup>**
- **Pre-Wetting**
- **Liquid Anti-icing**
- **Liquid Deicing**

# **GEOMELT<sup>®</sup> 55**

## ***Salt Pile Treatment***

- **Apply to Salt Pile:**
  - **5 - 6 gallon per ton of salt**
  - **spray directly onto pile**
  - **blend with front end loader**
- **Apply at Conveyor, Pugmill**
- **Treated Product Quality Control Important**
  - **store product on cement or asphalt**
  - **Store product in storage facility**
  - **Must at least cover product with tarp**



# *Treated Salt Storage*



# ***GEOMELT® 55***

## ***Salt Pile Treatment***

### ■ **BENEFITS**

- Accelerated melting
- Increased ice melt capacity - higher solids
- Reduce bounce and scatter loss
- Use 30% less rock salt – reduce operating cost
- Increase employee efficiency
- Increase equipment efficiency
- Truck / employee can cover 30% more area
- Prevents freezing, crusting – salt free flowing
- Reduced equipment corrosion
- No added chlorides

# ***GEOMELT<sup>®</sup> S***

## ***Enhanced Salt Brine***

- **GEOMELT<sup>®</sup> used to enhance salt brine.**
- **Cuts corrosion by 80%.**
- **Lowers freezing point to -34 °c (-30 °f)**
- **Increased ice melt capacity.**
- **Reduces application rate, increasing employee and equipment efficiency.**
- **Cuts chloride release into environment.**

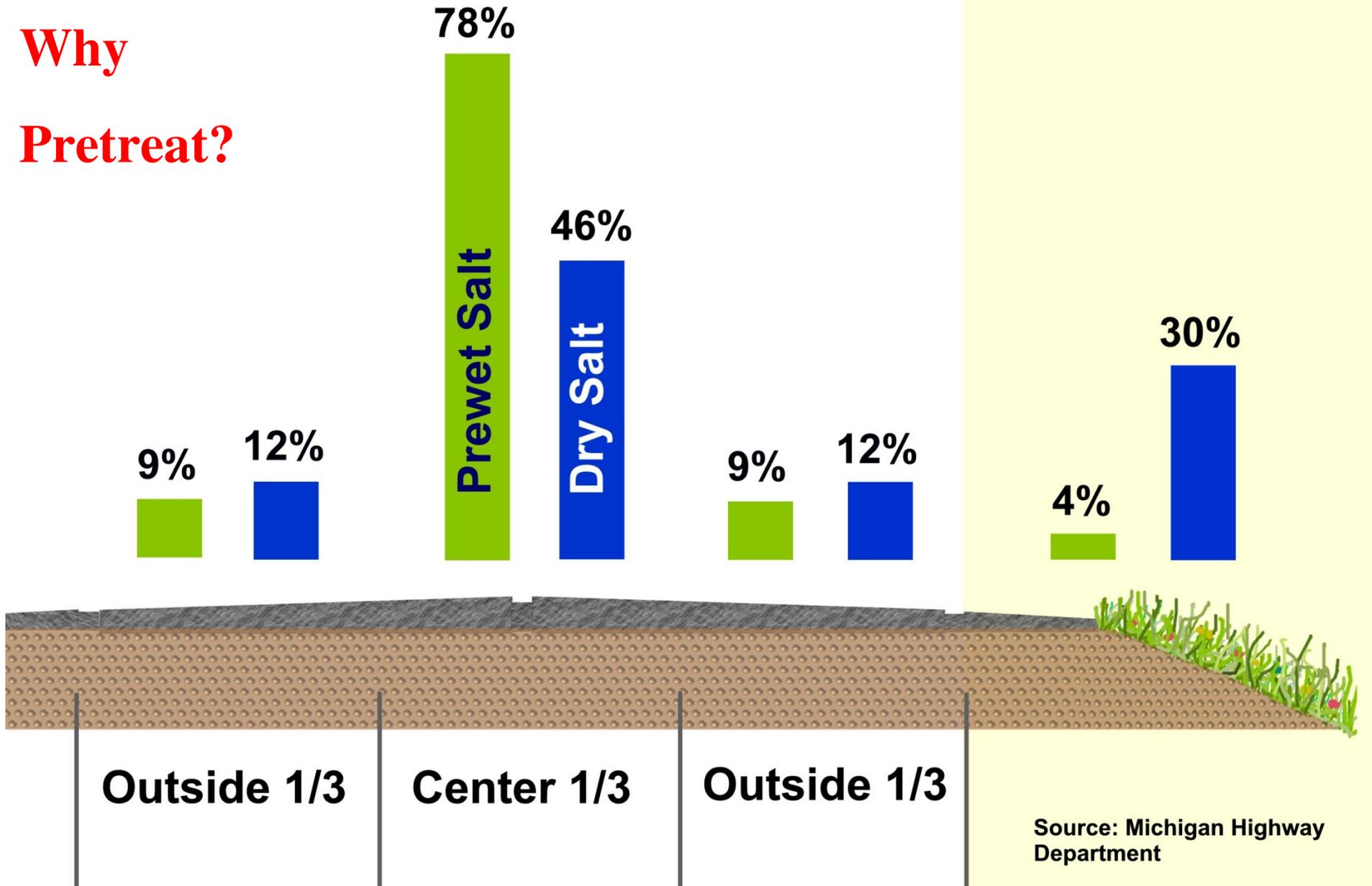
# ***GEOMELT® Pre - Wetting***



**Apply at 6-10 gals/ton(21-42 liters/m ton)**  
**Use GEOMELT®55 as is – no chlorides**  
**Or blend GEOMELT®55 with brine(s)**  
**Reduce application rate 30%**  
**Reduce bounce and scatter loss**  
**Improve equipment/employee efficiencies**

# % Salt Retrieved from 24 ft. pavement

**Why  
Pretreat?**



Source: Michigan Highway Department

# Liquid application equipment



# ***GEOMELT<sup>®</sup> Liquid Anti-icing***



- **Apply at 20-30 gals / Ln mile ( 47-71 ltrs / kilometer)**
- **Apply before storm event to prevent snow and ice bond to pavement**
- **Reduced application rates 30% - 60% compared to non enhanced brines**
- **GEOMELT<sup>®</sup> residual will last 4 – 6 days frost protection – bridges**
- **Improve employee and equipment efficiencies – cover 30% more territory**
- **Reduce equipment and infrastructure corrosion**
- **Reduce chloride load to environment**

# Latest nozzle designs



# ***GEOMELT<sup>®</sup> Deicing***



- **After storm event plow and apply 50-60 gals / Ln mile (190-225 ltrs / kilometer)**
- **Allow GEOMELT<sup>®</sup> S to penetrate – breaking bond to pavement**
- **GEOMELT<sup>®</sup> enhanced products require less volume to break bond than non – enhanced products reducing corrosion potential and reduce negative environmental impact**

# *Salt Stock Pile Preservation Treatment*



- Apply at 5-6 gals/ton (21-25 liters/metric ton)
- Apply at 55% solids no need to dilute with Brines
- Prevents freezing, crusting – salt free flowing
- Prevents hardening over summer
- Will not waste rock salt due to hardening

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- **Synergistic with inorganic salts**
- **Biologically stable**
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